



**Kings County Board of REALTORS®
REALTOR® Orientation Quiz**

Orientation training is located at:

<https://www.nar.realtor/orientation/new-member-orientation-videos>

Please complete the quiz and submit to KCBOR via

Email: eo@kcbor.com or admin@kcbor.com or Fax: (559) 582-2007

1. Who is the current 2024 N.A.R. President? _____
2. The National Association of REALTORS® network consists of _____ members who make up the Global Brand:
 - a) 100,000
 - b) 250,000
 - c) 500,000
 - d) 950,000
 - e) More than 1.5 million
3. N.A.R.'s REALTOR® Benefits are a powerful partnership to put you ahead.
 - a) True
 - b) False
4. When you join your local association, you can voluntarily choose to become a member of your state and the National Association of REALTORS®.
 - a) True
 - b) False
5. As a member of N.A.R., you have earned the right to call yourself a _____
6. The REALTOR® Code of Ethics is the _____ of your N.A.R. membership because it defines the way REALTORS® do business, interact with clients, the public and _____.
7. A key resource that may be beneficial to new N.A.R. REALTORS® is the REALTOR® Insurance Place, which offers...
 - a) Health insurance
 - b) Dental insurance
 - c) Vision insurance
 - d) Pet insurance
 - e) Life insurance
 - f) All of the above
8. The 3 Way Member Agreement gives you access to Networks, Market Data and Resources (Exclusive Discounts).
 - a) True
 - b) False

9. The Center for REALTOR® Development is devoted to career advancement and specialized credentials.
a) True
b) False
10. 'Global in local.' There are over _____ international partners that span over _____ continents
11. The REALTOR® Relief Foundation gives **90%** to disaster victims with housing related needs.
a) True
b) False
12. N.A.R.'s Consumer Ad campaign, 'That's Who We R®', is designed to instill _____ in our everyday actions in all the ways _____ go above and beyond to improve the lives of clients, consumers, and communities.
13. Where can you find resources available to new members? _____
14. 'People don't buy homes, they buy _____.'
15. You are encouraged to assist with Political Advocacy by voting in elections, contacting law makers or _____.
16. REALTOR® Benefits Program provides exclusive access to a wide range of savings and special offers designed to meet your professional and personal needs.
a) True
b) False

Name: _____
(Please Print)

Date _____

Signature: _____

Date _____